

Payer Analysis

Date Range: 11/01/09 – 12/31/09
 Organization(s): Mountain Crest and Heritage Manor

Mountain Crest

Payer Type	Carrier	Inquiries Received		Awaiting Action		Lost		Declined		Accepted Pending		Accepted		Selected		Admitted		Discharged	
Commercial		273	24.12%	5	14.29%	15	48.39%	12	28.57%	5	20.83%	4	11.76%	6	23.08%	203	23.47%	23	29.49%
	Aetna US Healthcare	47	17.22%	2	40.00%	1	6.67%	5	41.67%	1	20.00%	1	25.00%	2	33.33%	40	19.70%	5	0.00%
	AMC - Poly America	53	19.41%	1	20.00%	7	46.67%	3	25.00%	3	60.00%	2	50.00%	2	33.33%	32	15.76%	8	34.78%
	Coventry HC Inc	60	21.98%	1	20.00%	2	13.33%	2	16.67%	1	20.00%	0	0.00%	2	33.33%	46	22.66%	4	17.39%
	Tricare	113	41.39%	1	20.00%	6	40.00%	2	16.67%	0	0.00%	1	25.00%	0	0.00%	99	48.77%	6	26.09%
Medicaid		175	15.46%	2	5.71%	3	9.68%	3	7.14%	1	4.17%	7	20.59%	5	19.23%	140	16.18%	17	21.79%
	Alabama Medicaid	27	15.43%	2	100.00%	1	33.33%	1	33.33%	0	0.00%	3	42.86%	3	60.00%	17	12.14%	6	35.29%
	Georgia Medicaid	70	40.00%	0	0.00%	0	0.00%	1	33.33%	1	100.00%	2	28.57%	0	0.00%	50	35.71%	7	41.18%
	Florida Medicaid	88	50.29%	0	0.00%	2	66.67%	1	33.33%	0	0.00%	2	28.57%	2	40.00%	72	51.43%	4	23.53%
Medicaid - Pending		216	19.08%	5	14.29%	4	12.90%	7	16.67%	8	33.33%	6	17.65%	2	7.69%	172	19.88%	12	15.38%
	Alabama Medicaid	66	30.56%	3	60.00%	1	25.00%	4	57.14%	3	37.50%	4	66.67%	1	50.00%	50	23.15%	4	1.85%
	Georgia Medicaid	70	32.41%	0	0.00%	2	50.00%	2	28.57%	4	50.00%	0	0.00%	0	0.00%	57	26.39%	2	0.93%
	Florida Medicaid	80	37.04%	2	40.00%	1	25.00%	1	14.29%	1	12.50%	2	33.33%	1	50.00%	70	32.41%	4	1.85%
Medicare Advantage		47	4.15%	2	5.71%	4	12.90%	3	7.14%	2	8.33%	2	5.88%	7	26.92%	20	2.31%	7	8.97%
	Aetna US Healthcare	17	36.17%	1	50.00%	1	25.00%	0	0.00%	1	50.00%	0	0.00%	3	42.86%	11	55.00%	3	42.86%
	AMC - Poly America	15	31.91%	1	50.00%	1	25.00%	1	33.33%	0	0.00%	0	0.00%	2	28.57%	10	50.00%	0	0.00%
	Amerigroup	3	6.38%	0	0.00%	2	50.00%	1	33.33%	0	0.00%	2	100.00%	1	14.29%	0	0.00%	1	14.29%
	CIGNA	5	10.64%	0	0.00%	0	0.00%	0	0.00%	1	50.00%	0	0.00%	1	14.29%	1	5.00%	1	14.29%
	Unicare	7	14.89%	0	0.00%	0	0.00%	1	33.33%	0	0.00%	0	0.00%	0	0.00%	4	20.00%	2	28.57%
None Selected		421	37.19%	21	60.00%	5	16.13%	17	40.48%	8	33.33%	15	44.12%	6	23.08%	330	38.15%	19	24.36%
Total		1132		35	3.09%	31	2.74%	42	3.71%	24	2.12%	34	3.00%	26	2.30%	865	76.41%	78	6.89%

* Report tracks current referral status

** Excludes Cancelled Referrals

Payer Analysis

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Heritage Manor

Payer Type	Carrier	Inquiries Received		Awaiting Action		Lost		Declined		Accepted Pending		Accepted		Selected		Admitted		Discharged	
Commercial		273	24.12%	5	14.29%	15	48.39%	12	28.57%	5	20.83%	4	11.76%	6	23.08%	203	23.47%	23	29.49%
Medicaid		175	15.46%	2	5.71%	3	9.68%	3	7.14%	1	4.17%	7	20.59%	5	19.23%	140	16.18%	17	21.79%
	Alabama Medicaid	27	15.43%	2	100.00%	1	33.33%	1	33.33%	0	0.00%	3	42.86%	3	60.00%	17	12.14%	6	35.29%
	Georgia Medicaid	70	40.00%	0	0.00%	0	0.00%	1	33.33%	1	100.00%	2	28.57%	0	0.00%	50	35.71%	7	41.18%
	Florida Medicaid	88	50.29%	0	0.00%	2	66.67%	1	33.33%	0	0.00%	2	28.57%	2	40.00%	72	51.43%	4	23.53%
Medicaid - Pending		216	19.08%	5	14.29%	4	12.90%	7	16.67%	8	33.33%	6	17.65%	2	7.69%	172	19.88%	12	15.38%
Medicare Advantage		47	4.15%	2	5.71%	4	12.90%	3	7.14%	2	8.33%	2	5.88%	7	26.92%	20	2.31%	7	8.97%
	Aetna US Healthcare	17	36.17%	1	50.00%	1	25.00%	0	0.00%	1	50.00%	0	0.00%	3	42.86%	11	55.00%	3	42.86%
	AMC - Poly America	15	31.91%	1	50.00%	1	25.00%	1	33.33%	0	0.00%	0	0.00%	2	28.57%	10	50.00%	0	0.00%
	Amerigroup	3	6.38%	0	0.00%	2	50.00%	1	33.33%	0	0.00%	2	100.00%	1	14.29%	0	0.00%	1	14.29%
	CIGNA	5	10.64%	0	0.00%	0	0.00%	0	0.00%	1	50.00%	0	0.00%	1	14.29%	1	5.00%	1	14.29%
	Unicare	7	14.89%	0	0.00%	0	0.00%	1	33.33%	0	0.00%	0	0.00%	0	0.00%	4	20.00%	2	28.57%
None Selected		421	37.19%	21	60.00%	5	16.13%	17	40.48%	8	33.33%	15	44.12%	6	23.08%	330	38.15%	19	24.36%
Total		1132		35	3.09%	31	2.74%	42	3.71%	24	2.12%	34	3.00%	26		865	76.41%	78	6.89%

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